

# Simple Sourcing Secrets

**Todd Bossler**

Software Manager at Top Echelon  
and  
Student of Recruitment Geekery



## Who is this guy?!

Who / what I **am not**:

- Recruiter, researcher, sourcer, nor have I ever worked directly for a search firm.

Who / what I **am**:

- general computer geek, past developer, software trainer, and current ATS product manager involved with the recruiting industry for 21+ years.

**What you'll learn here today...**

**LinkedIn** Searching Tips

**4 tools to find Contact  
Info**

# LinkedIn Searching

Use these special commands to get more targeted results from LinkedIn's native search.

- Find people with a specific words in their **title**:
  - **title:developer**
- Find people at a specific **company**:
  - **company:infosys**

**LinkedIn search tip:** AND's and OR's must be capitalized

source: Shally Steckerl



# LinkedIn Searching

Now use them together:

company:amazon AND title:developer

company:"ernst & young" AND title:auditor

**LinkedIn search tip:** use "quotes" to search phrases

# LinkedIn Searching

New use multiples of both to make sure you don't miss anyone,

Example of synonym titles:

(company:amazon) AND (title:developer OR title:programmer OR title:"software engineer")

Example of synonym employers:

(company:"ernst & young" OR company:ey) AND (title:"senior auditor" OR title:"audit manager")

**LinkedIn search tip:** use (parentheses) to nest OR'd criteria together

# LinkedIn Xray Searching

You can also use Google to search all **public profiles** and can sometimes uncover more contact because LinkedIn's search is a little "persnickety"

Just go to Google.com use the below formula:

site:linkedin.com/in "mobile \* developer" AND ohio AND (akron OR canton)

- **site: operator tells google to only return pages from linkedin.com/in**
- **the asterisk between words is a Google specific search tool.**



# TruePeopleSearch.com

	Name	Reverse Phone	Reverse Address
TruePeopleSearch	Todd Bossler	44646	

**vimeo**

**Video Review.**

A Vimeo Feature

[Start collabing](#)

**Todd S Bossler** Age 47

[Full Background Report Available →](#)

**Current Address**

1518 Hixson Ave SW [Map](#)

Massillon, OH 44646-9410

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**Phone Numbers**

(330) 880-4525 - Landline

(330) 966-6661 - Landline

(913) 764-4930 - Landline

[View All Phone Numbers](#)

source: Shally Steckerl



2

# USPhoneBook.com



Enter Name



Search by Number Directory

## Todd Bossler

Todd Bossler lives in Massillon, OH

Below are the results we could find for Todd Bossler. You can view 1 entry, complete with personal details, location history, phone numbers, relatives and locations for Todd Bossler. See the links below for more info.

1

### Arrest Records: 2 Secrets

Find Addresses, Phone Numbers, Felonies, Traffic Records, DUIs and Much More!



Instant Checkmate

2

### Court Records: 4 Sources Found

I will not use this

### Todd Bossler, Age 47

Current Address:

1111 Massillon, OH  
44646-9410

Phone Number:

(330) 444-4444 - LandLine

Prior Addresses:

1111 Canton, OH  
44708-3802

1111 Canton, OH  
Canton, OH 44720-8329

Show More...

### Court Records: 4 Sources Found

ReviewPublicRecords

I will not use this information to harass anyone whose criminal records are exposed

source: Shally Steckerl



**Thanks.....  
Questions?**

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